



Climate of Change

Revenue Management Association Annual Country Conference 2020

RACV Cape Schanck Resort Victoria brought to you by the Revenue Management Association



Conference Information

Conference Dress Code:

Meet and Greet Wednesday night – Neat Casual

Thursday Conference – Business suit or equivalent

Thursday Night Dinner – Dress in line with the theme: *“The Sixties”*. Come dressed to impress.

Friday Conference – Neat Casual

The Conference Venue:

All conference functions, including meals will be located at the RACV Cape Schanck Resort. All delegates, sponsors and speakers are able to make use of any of the facilities within the complex for the duration of the conference. Check out time on Friday is 10:00am. Please make sure that all luggage has been removed from rooms by this time, that keys have been returned to the front desk and that any costs have been settled.

Registration

Please ensure you register on arrival at the conference venue. A registration table will be located at the entrance to the conference room located on the ground floor. This table will be manned by members of the Executive of the RMA from 2.00pm – 3.00pm on Wednesday 1st April, then again on Thursday 2nd April morning from 8.00am until the commencement of the conference at 8.30am.

Name Badges

Name badges will be issued upon registration and you are requested to wear these displayed in a prominent position during the course of the conference. (Badges need not be worn at the Thursday night dinner).

Car Parking

Car parking is available at the venue

Timing

As a courtesy to others, please be seated in the conference room as soon as possible before each session. If you arrive late for a session it may be polite to wait for an appropriate time before you go to your seat. If entering during a session, please do so in a way that causes the least amount of disruption to speakers and delegates.

Non Authorised Material

Literature or any other form of merchandise is not permitted to be distributed or offered for sale at this conference by organisations other than that of the **official sponsors** of this Revenue Management Conference 2020. Sponsors are not to provide Coffee from their site booth. This facility is reserved to the Principal Sponsor.

Breakfast

Breakfast will be served in the hotel’s restaurant from 7.00am to 9.00am both Thursday 2nd April; and Friday 3rd April 2020.

Sponsors

PRINCIPAL SPONSOR



Gold Sponsors



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Conference Agenda

Wednesday 1st April 2020

10:30 am to 3:30 pm	Infor 18 Hole Golf Challenge RACV Cape Schanck Resort 10:30am for 11:00am Tee Off
2.00 pm to 3.00 pm	Conference Registration
3.30 pm to 6.00 pm	Executive Collections Explore the Peninsula <i>A trip to the Main Ridge Dairy</i>
6:30 pm to 9:30 pm	"Meet and Greet" Cape Schanck Resort Pool Deck <i>Entertainment to be advised</i>
9:30 pm onwards	Free Time-

Thursday 2nd April 2020

8.00 am to 8.30 am	Conference Registration
8.30 am to 8.40 am	Conference Welcome Mr Ian Goulet President Revenue Management Assoc
8.40 am to 9.00 am	Opening Address Cr Kate Roper Deputy Mayor Mornington Peninsula Shire Council
9.00 am to 10.00 am	Local Government Victoria Update Dr Leighton Vivian Project Manager, Rating System Review Local Government Victoria
10.00 am to 10.20 am	Principle Sponsor Midstate Creditcollect Presentation Mr Ashley Dilges
10.20 am to 10.50 am	Morning Tea
10.50 am to 11.50 am	Office of the Victorian Information Commissioner Ms Caitlin Galpin
11.50 am to 12.15 pm	Sponsor Presentation LG Solutions
12.15 pm to 1.15 pm	Lunch with sponsors
1.15 pm to 2.00 pm	Environmental Upgrade Agreements Better Building Finance Mr Ed Cotter
2.00 pm to 2.50 pm	VEC Election 2020 Update Sean Strickland and Dr Nathaniel Reader
2.50 pm to 3.20 pm	Afternoon Tea
3.20 pm to 3.40 pm	Sponsor Presentation BPay Group
3.40 pm to 4.30 pm	Software User Group Meetings Civica, Tech One, Infor, Property.Gov, Lynx RM, Synergy Soft
6.30 pm to 11.30 pm	Theme Night "Forms Express Dinner" <i>Prizes awarded for the best dressed to the Theme "The Sixties"</i>

Sponsors

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Silver Sponsors



Explore the Peninsula



Meet & Greet Sponsor

Conference Dinner Sponsor



Golf Sponsor



Friday Lunch provided for you by



Conference Agenda

Friday 3rd April 2020

8.30 am to 9.00 am	Free time for discussion with Sponsors Tea & Coffee available
9.00 am to 9.05 am	Conference Recap Mr Ian Goulet President Revenue Management Association
9:05 am to 9:25 am	Sponsor Presentation Executive Collections
9.25 am to 9.50 am	VGV – Centralised valuations & Specialty Valuations Mr David Slicer
9.50 am to 10.50am	Bob Patterson Address Mr Andrew Rule & Mr John Silvester Journalist, Author and Walkley award winning crime writer columnist
10.50am to 11.30am	Morning Tea
11.30am to 11.50am	Sponsors Passport Draw
11.50pm to 12.50pm	Q & A Session, Items raised in the Forum? Chair RMA Committee
12.50pm to 1.00pm	Conference Close – Lunch provided to take away compliments “Complete Credit Management”

Thursday Afternoon Tea Sponsor

Bob Paterson Address proudly brought to you by



Venue Information

Location:

RACV Cape Schanck Resort
Tent Jones Drive
Cape Schanck Vic 3939

Telephone:

(03) 5950 8000 Fax (03) 5950 8111

Web Address

<https://racv.com.au/capeschanck>



Bookings

Accommodation has been reserved for Conference participants and bookings should be made direct with the venue.

<https://reservations.travelclick.com/72448?groupID=2609771>

Using the above link will ensure that the booking is for **attending the Revenue Management Association Conference** and you receive the “*Conference Room Rates*” detailed below.

Sponsors and Delegates are responsible for all accommodation and associated costs incurred. See other details under “**The Conference Venue**” for other related information.

It should be noted some delegates will be located off site.

Superior Room (New Main Building)

Room + 1 \$313.00 per night with Breakfast

Room + 2 \$338.00 per night with Breakfast

Room Features:

The Superior Room brings the outside in with a spectacular view from every window. Peer out over views of either our incredible golf course, Bass Strait or Port Phillip Bay from the comfort of your king bed in the newly constructed building at RACV Cape Schanck Resort



Deluxe Room (New Main Building)

Room + 1\$409.00 per night with Breakfast
Room + 2 \$434.00 per night with Breakfast

Room Features:

Indulge in the luxury of the Deluxe Room at the new RACV Cape Schanck Resort on the Mornington Peninsula. Lose yourself in the extensive view from your balcony, or submerge yourself in the free-standing spa bath.

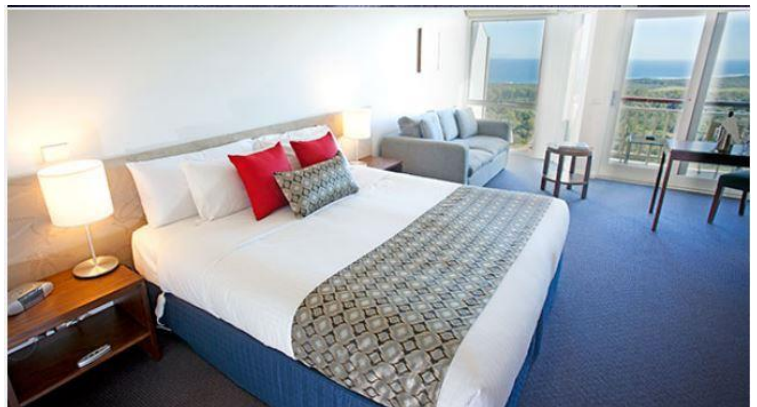


Ocean View Rooms (External)

Room + 1\$261.00 per night with Breakfast
Room + 2 \$286.00 per night with Breakfast

Room Features:

Located just a quick scenic walk or drive from the main building these secluded hotel style rooms have sweeping views of Bass Strait, a conventional balcony, the comfort of either a king-size bed or two king singles, gourmet minibar, plush robes and slippers.



Golf Villas (2 Bedroom 2 Bathroom)

Room \$345.00 per night with Breakfast
Breakfast up to 4

Room Features:

Located just a quick scenic walk or drive from the main building these secluded and spacious fully self-contained two-bedroom villas include a full kitchen, expansive living area, European laundry, personal BBQ and the comfort of either a king-size bed or two king singles in each bedroom, each with their own private ensuite.



About some of our speakers & guests

Bob Patterson Address

Mr Andrew Rule



ANDREW RULE

1957 -VIC | Journalist

Rule has proved that fine writing can be combined with investigative reporting, but above all he is one of the most compelling storytellers in Australian journalism. He is the only Victorian to have won the Graham Perkin Australian Journalist of the Year Award twice and to have won the Perkin and Gold Walkley in the same year. While best known for his courageous exposure of crime and corruption, Rule's delight in a good story, his compassion and light touch make him extremely versatile. Over 30 years he has worked for *The Age*, *The Sun News-Pictorial*, *The Herald*, the *Sunday Age* and the *Herald Sun* and radio station 3AW.

Mr John Silvester



John Silvester is an Australian journalist and crime writer. He has written for major Melbourne based newspapers such as *The Age*, the *Sunday Herald Sun* and others. Silvester has also co-written a number of bestselling books with Andrew Rule, based on crime in Melbourne

Notes